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Agriculture
Chemical Processing
Fuels & Energy
Sanitary
Water

June 22, 2009

To: All International and Domestic Sales Distribution

Subject: Bureau of Industry and Security / Export of Pump Products

The Department of Commerce's bureau of Industry and Security (BIS) is the U.S. agency that licenses pump exports from the United States and re-exports of U.S. made pumps from other countries. The regulations governing U.S. exports and re-exports of U.S. products can be found at the following website: www.bis.doc.gov.

Among other types of pumps currently controlled for export, Versa-Matic PVDF and Hastelloy C (Alloy-C) pumps fitted with PTFE or FKM components, require specific export licenses to be issued to the exporter before these products can be shipped from the U.S. to 157 countries. The restrictions apply to: (1) all direct exports of these controlled pumps from the U.S. by Versa-Matic, (2) international sales by U.S. distributors, and (3) re-exports by distributors located in countries outside the U.S. (under U.S. law, re-exports are sales from foreign country to another foreign to another foreign country). Thus, sales to distribution through third party sales transactions may require export licenses.

In an effort to ensure prompt license applications and the fastest license processing time possible, please send the following information to Versa-Matic when placing export orders for the controlled pumps described above.

Export License Application Requirements:

1. Complete name, street address, telephone number, and website (if available) of distributor selling
2. Complete name, street address, telephone number, and website (if available) of end-user
3. Complete name, street address, telephone number of freight forwarder in country where delivered (NOT U.S. freight forwarder)
4. Any other parties to the transaction, their role, and their address information as above.
5. Specific End Use for all pumps being purchased:
 - a. What is being pumped through the pump?
 - b. What end product will be produced?
6. Include a business registration/certificate of the distributor and the end-user in their native language and English translation of each document.
7. Include the end user name to purchase orders before submitting to the factory.

To download a PDF copy of the export license agreement form, please go to www.versamatic.com and scroll to the bottom of the home page.

Best Regards,

Tammy Washburn
Export Compliance Specialist
Versa-Matic - IDEX AODD, Inc. – A Unit of IDEX Corporation